



Valuing Care

Valuing Care are uniquely placed to provide an insight into what represents a fair price for care in the UK care market.

Well-recognised as the market leader and industry expert, our unrivalled skills and knowledge, combined with our comprehensive database of cost averages sets us apart from anyone else.

As care fees specialists, our team ensures value for money care packages, for both commissioners in health and social care organisations. We also work closely with care home operators nationwide to calculate a fair price for care.

The company is based around two unique strengths, our data and our expertise:

Our Data and Cost Models

Built up over a period of 13+ years, the company maintains a wide breadth of data that has been attained through the many cost surveys and projects completed during that time.

We have populated cost models available for all types of care including:

- Older People's - Residential, Domiciliary
- Other Adults – Specialist Residential Models, Specialist Domiciliary
- Children's – SEN Residential, Fostering, Domiciliary, Further Education
- Continuing Health Care – Nursing, Specialist Domiciliary

This data forms the backbone of our software and the services we provide. When you use Valuing Care you tap into an independent source of data that is based on actual returns, not publicly available information or lobbying material. This provides you with information you can trust.



Valuing Care

Saved more than £15 million per year on prices paid by commissioners.

Our Expertise

The company has completed projects across all the major spend area in care services. We have the experience on how to deliver projects to time and budget. These projects have held up to scrutiny in an area as contentious as the price of care.

All our staff are specifically qualified in their chosen field, either as public sector accountants, commissioners or project managers.

We already have in place the processes, templates and bespoke reports so that organisations can quickly and easily complete cost of care exercises. Having completed over 100 projects in this field the company has dealt with many of the pitfalls and issues required to complete projects of this nature.



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How we can support you



Our Services

Cost Survey Projects and Fee Setting Reports

– Collecting cost templates from providers. Analysing and reporting on local costs to enable the modelling and calculation of base rates.

Creating model costs structures for working age adults and complex CHC cases –

Reporting and simplifying complex costs to enable commissioners and providers to set prices with transparency and accuracy

New placement negotiations - Managing and negotiate care packages through our quick and easy to understand 'price checks'

Cost reviews of active contracts – including legacy and block arrangements

Knowledge sharing workshops – Specialist training courses on the cost of care

Our Software

Care Purchaser – Online Workflow software based on Valuing Care's model and data that enables commissioners to purchase and review new and existing complex cases and store them as arranged contracts.

Care Commissioner – A comprehensive toolkit and model benchmarking module that allows organisations to set core base rates using Valuing Care's independent models.

Market Manager – Manage all your active care contracts in one place. The software gives you the ability to aggregate and analyse provider profitability, manage differential uplifts and maintain provider health.

Valuing Care Fees Calculator – A free tool for self-funders to assess, value for money care home fees

Care Cap – Cloud Based Software that lets commissioners load a care home's additional facilities and services over the metered rate so that self-funders can record their care cap progress and overall fee.

Why use Valuing Care

- Market leader in analysing care packages.
- Worked with more than 100 local authorities and NHS organisations.
- Database of over 6,000 individual cases and cost averages.
- The ability to validate and benchmark current care rates for specific regions and service types.
- Innovative on-line software tools based on our data models.
- Tried and tested cost models for each service category in Older People's, Adults, Children's services and Community Health Care.
- Saved more than £15 million per year on prices paid by commissioners.
- Highly regarded spokespeople on care costs; Valuing Care provides expert advice to a range of media from the broadsheets to local and national radio.

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